



# Become a Verosoft Design Partner

## Your Gateway to Innovation in Enterprise Asset Management (EAM)

Verosoft Design offers industry-leading EAM/CMMS solutions that empower businesses to optimize operations, reduce costs, and drive business growth. Our flexible partner program allows you to tap into this dynamic market and offer cutting-edge software to clients in industries undergoing exponential growth.



### Proven Solutions

Deliver advanced EAM solutions, including The Asset Guardian (TAG), tailored to medium-to-enterprise businesses.



### Lucrative Opportunities

Access new revenue streams with attractive commission rates and discounts on software licenses.



### Ongoing Support

Enjoy comprehensive pre-sales, marketing, and technical support to grow your business.



### Industry Recognition

Be a recognized partner for delivering scalable, future-ready solutions that meet industry 4.0 requirements.

## Scale Your Business

Partner with Verosoft Design to deliver innovative EAM solutions that drive growth across fast-scaling industries.

[Let's Partner](#)

# Market Potential

EAM systems are critical for organizations looking to improve productivity, asset lifespan, and reduce maintenance costs. The global EAM market is projected to grow to **10.8 billion** USD by 2026, driven by the need for asset management solutions in industries such as manufacturing, utilities, and public infrastructure.

By becoming a Verosoft Design partner, you position yourself to meet this growing demand with robust, scalable, and user-friendly solutions designed for modern enterprises in industries experiencing significant growth.



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Implementing The Asset Guardian (TAG) has been transformative for our clients, reducing maintenance costs by 20% compared to other enterprise solutions. Its seamless integration with Microsoft Dynamics 365 Business Central empowers them to streamline asset management and scale effectively to meet evolving business demands.

Vimal Balakrishnan  
Managing Partner  
Medlar InfoTech  
Dubai, United Arab Emirates



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## Scaling Enterprises in High-Growth Industries and Sectors



Manufacturing



Power & Utilities



Facility Management



Renewable Energy

# Why Verosoft Design?

## A Trusted Name in EAM/CMMS Solutions

### Innovation Leader

Our flagship EAM solution, The Asset Guardian (TAG), is recognized for its integration with Microsoft Dynamics 365 and ability to streamline asset management.

### Industry Expertise

We serve clients in various sectors such as manufacturing, transportation, and public utilities, helping them achieve operational excellence.

### Scalable Solutions

From medium to large enterprises, our products scale with your client's growth and complexity.



## Martin Turgeon

CEO of Verosoft Design

“As businesses increasingly rely on integrated solutions, our EAM platform—built within Microsoft Dynamics 365 Business Central—empowers partners to offer unparalleled asset management efficiency, driving new revenue streams in industries undergoing exponential growth while ensuring long-term client satisfaction in diverse industries.”

## Securing Customer Success with Industry Compliance



\*All certifications available on Microsoft Azure



Solutions Embedded in Microsoft 365 Business Central

# Partner Program Overview



## Silver Partner

REFERRALS

**10% commission on VSD licensing**

Access to VSD marketing materials and training



## Gold Partner

SALES

**20% discount on VSD licensing.**

Full sales engagement support



## Platinum Partner

IMPLEMENTATION

**30% discount on VSD licensing**

Eligible for implementation services, partner shadowing, and gap analysis support

## What We Offer

### Sales and Marketing Support

Utilize our vast array of marketing materials, sales tools, and webinars to accelerate your business, as well as visibility on our website.

### Training and Development

Gain access to in-depth training to enable your team to demo and implement VSD solutions.

### Dedicated Technical Support

Direct access to our technical team ensures a smooth customer experience.

### Additional Benefits

Available discounts on CSP and Microsoft licensing.

## Join the Verosoft Design Partner Network Today!

Become part of a global network of partners that is transforming businesses through the power of asset management.

**Contact Us or Join the next orientation!**

[www.verosoftdesign.com/partners](http://www.verosoftdesign.com/partners).



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